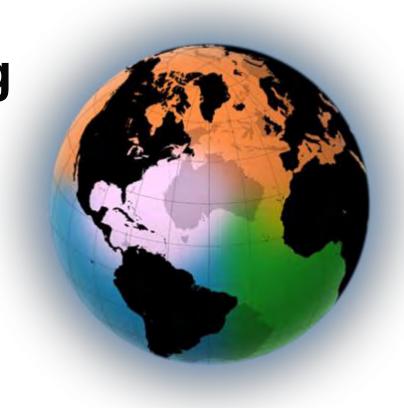


T.

Lifelong learning on a Smarter Planet

Dr. Nicholas Donofrio IBM Fellow Emeritus June 17th, 2009



The world is becoming more instrumented, interconnected, and intelligent further breaking down the wall that divides formal and informal learning.

Individuals, enterprises, cities and nations can build capabilities, improve competitiveness and expand opportunities for value co-creation (service).



The 10 Hardest Jobs to Fill in America: #1 Engineer





Engineer

There are several reasons it's hard for employers to find qualified engineers, says Jonas Prising, Manpower's president for the Americas. First, employers don't want to hire two or three engineers with a variety of specialties, they want one engineer who is trained in several areas. Another reason is that there are far too few new college graduates in engineering to replace retiring engineers. Also, the Obama administration's pledge to rebuild America's infrastructure is increasing the need for talented engineers.

Short history of engineering professional associations

1852 Civil Engineering (ASCE)

1880 Mechanical Engineering (ASME)

1884 Electrical Engineering (AIEE/IEEE)

1907 Ag & BioEngineering (ASAE/ASABE)

1908 Chemical Engineering (AICE)

1948 Industrial Engineering (ASIE/IIE)

1948 Computing Machinery (ACM)

1954 Nuclear Engineering (ANS)

1955 Environmental Engineering (AAEE)

1963 Aerospace Engineering (AIAA)

1963 Biomedical Engineering (BMES)

1985 Genetic Technologists (AGT)

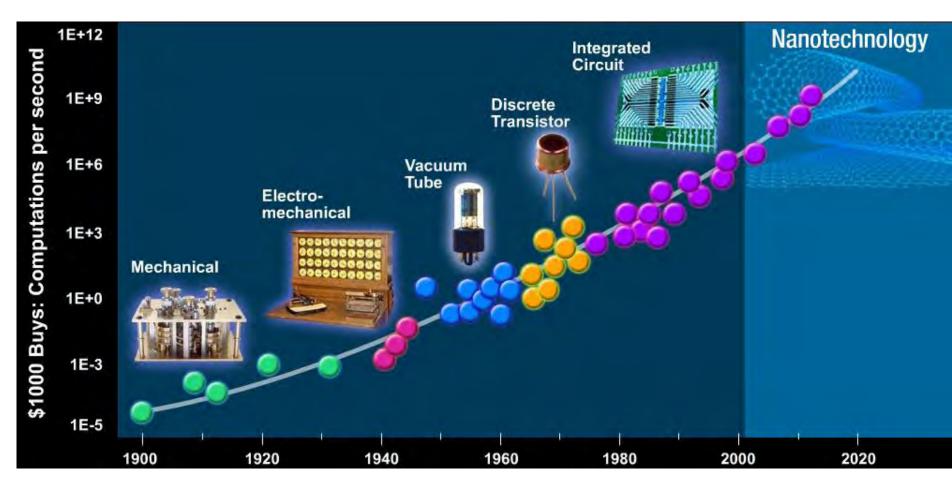
1992 Financial Engineering (IAFE)

1993 Software Engineering (JCESEP)

2007 Service Engineering (SRII)

...Obama administration's pledge to rebuild America's infrastructure... Engineers are needed to build a smarter infrastructure

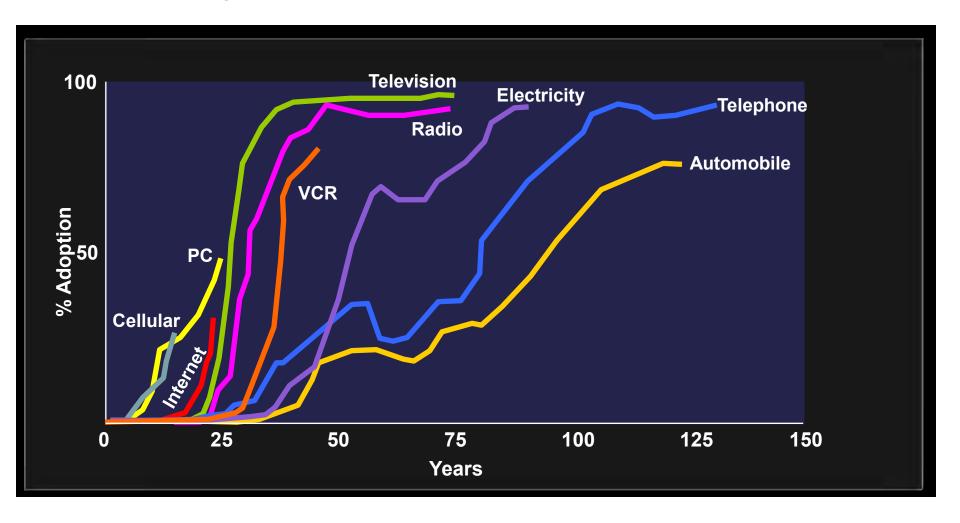
Information technology (IT) is one driver of change



Source: Kurzweil 1999 – Moravec 1998



The hallmark of a smarter planet is accelerating change... As measured by customer adoption rates of innovations

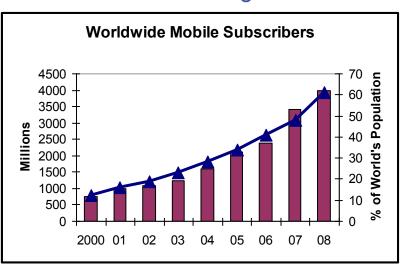


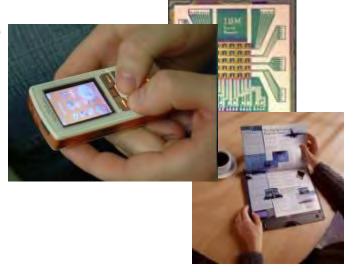


Technology immersion of today's students



Innovations in the consumer marketplace are driving rapid adoption of new technologies for communication, entertainment and learning





Over 4 billion individuals now have access to mobile technologies worldwide – representing over 60% of the population

Social networking sites, virtual worlds, and mass collaboration technologies allow crowd sourcing to gain insights





The World is Getting Smarter... Instrumented, Interconnected, Intelligent



Smart traffic systems



Intelligent oil field technologies



Smart food systems



Smart healthcare



Smart energy grids



Smart retail



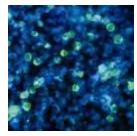
Smart water management



Smart supply chains



Smart countries



Smart weather



Smart regions



Smart cities

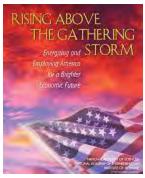








...but this requires workers to become more adaptable



RISING ABOVE THE GATHERING STORM

Throughout modern economies, advantages accrue to individuals, governments, and companies that are adaptable, forward-looking, knowledgeable, and innovative.





A service-based economy is another driver of change



- Service-based positions have increased 23% over the past 40 years, while industrial and agricultural jobs have decreased.
- Human capital has replaced physical capital as the dominant source of organizational value.
- Employees will require lifelong learning to maintain old skills and develop new ones to meet job and project requirements







A = Agriculture, G = Goods, S = Service

							2009
	Nation	Labor %	A %	G %	S %	40yr Service Growth	
	China	25.7	49	22	29	142%	
	India	14.4	60	17	23	35%	
	U.S.	5.1	1	23	76	23%	1
	Indonesia	3.5	45	16	39	34%	
	Brazil	3.0	20	14	66	61%	
	Russia	2.4	10	21	69	64%	
	Japan	2.2	5	28	67	45%	
	Nigeria	1.6	70	10	20	19%	
	Bangladesh	2.1	63	11	26	37%	
На	Germany andbook, Interna	1.4 tional La	3 bor Ord	33 ganiza	64 tion	42%	100

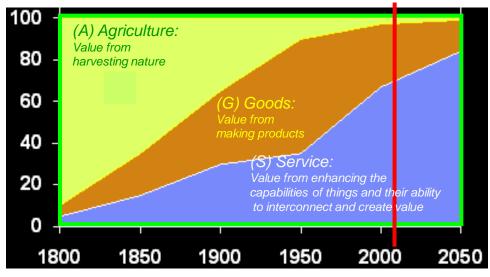
2000

Note: Pakistan, Vietnam, and Mexico now larger LF than Germany

The largest labor force migration in human history is underway, driven by global communications, business and technology growth, urbanization and regional variations in labor and infrastructure costs and capabilities.

US shift to service jobs

2009



US Bureau of Labor Statistics: Highest growth jobs



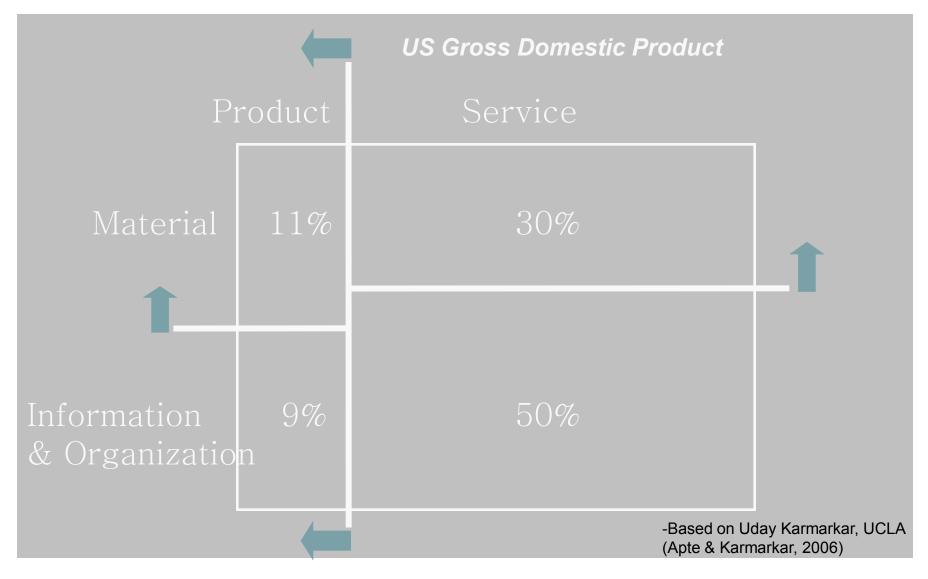








US GDP shift to service innovation















Innovation Defined

Council on Competitiveness

Innovation resides at the intersection of invention and insight, leading to the creation of social and economic value.

National Innovation Initiative









National Innovation Initiative

Talent

Develop a diverse, world class, nextgeneration of innovators

Establish a National Innovation Prize

 Make the US a magnet for the best global talent

Investment

- Help markets place top value on longterm innovation strategies
- Establish incentives to increase earlystage investment in small-business innovation
- Invest to accelerate innovation in the services economy

Infrastructure

- Create world-class infrastructures, including transportation, information, healthcare and energy
- Drive regulatory and legal systems to better support innovation and entrepreneurship
- Build a system that protects the rewards of IP, but that also encourages open collaboration

Establish innovation metrics for the knowledge economy, not the industrial economy





The changing nature and scope of innovation

Open

Collaborative

Multi-disciplinary

Global

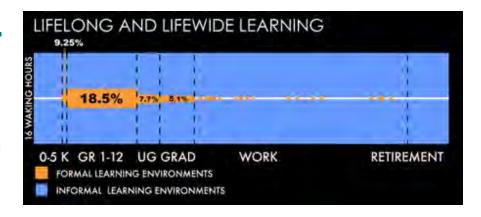






Learning is also changing....

Formal is a small fraction Informal is dominant Signposts show wall breaking down



Education's Signposts

Five interrelated signposts have emerged over the last few years directly impacting the rate and direction of change in education.



TECHNOLOGY IMMERSION

Technology immersion of students



PERSONAL LEARNING PATHS

Personal and varied learning paths



KNOWLEDGE SKILLS

Knowledge skills for service-based economies



GLOBAL INTEGRATION

Global integration of systems, resources, and cultures



ECONOMIC ALIGNMENT

Education's critical role in a 21st century economy

Five signposts of educational trends can be perceived as challenges to traditional institutions – or – as opportunities for meaningful and long-lasting systemic transformation to systems of education.

How an educational system responds to these trends will determine not only its value to its students but ultimately, its longterm value to society.

An investigation into each of these areas is useful for understanding the direction and rate of change, as well as to developing realistic and actionable strategies for education policy, investments and programs.

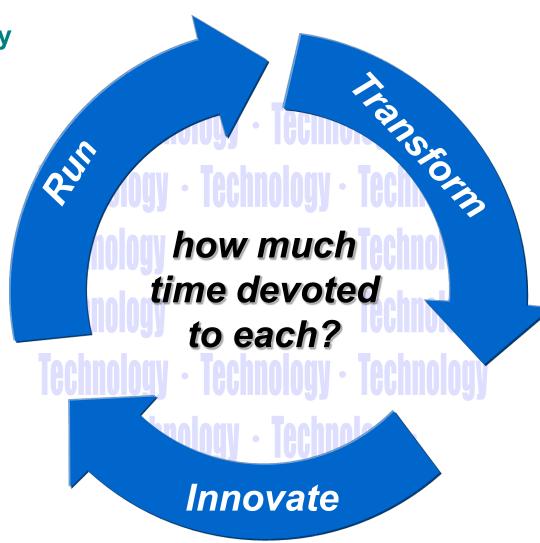
Lifelong learning enables entities to change and adapt as value migrates into new areas of opportunity

Three types of entities

- Individuals
- Enterprises
 - Businesses
 - Non-profits
- Regional Authorities
 - Cities
 - Nations

Three types of change

- Run = use existing capabilities and improve with practice
- Transform = adopt a new best practice
- Innovate = create a new best practice











Adaptable, Forward-Looking, Knowledgeable, Innovative



Economics and Social Sciences

Business Anthropology

Organizational Change & Learning

Business and Management

Science and Engineering

Industrial and Systems Engineering

Computer Science & Info. Systems

Math and Operations Research



The Bottom Line:

Engineering work viewed as a series of service projects for customers requires lifelong learning to build capabilities, improve competitiveness and expand opportunities

"A large and growing percentage of engineers now work as contract technical experts, hiring out for a particular job at a particular company, then moving on when it is finished. They may be independent consultants or they may work for consulting firms, but either way they don't have the long-term stability that joining a traditional manufacturing firm used to provide."

Lifelong Learning for Engineers: Riding the Whirlwind

Ernest T. Smerdon

Volume: 26, Number: 1/2 - Winter 1996



Backup

- Top Solutions for Smarter Planet
 - Hot areas for lifelong learning
- Smarter Planet and SSME
 - Service Science Management and Engineering
 - Becoming more T-shaped and adaptable for lifelong learning
- Service industries
 - A geographical appraisal
 - Top 10 industries for job growth, projected 2006-2016
- Outline of this presentation

The Changing Nature and Scope of Innovation

Open Collaborative

Product and Services Innovation
Process Innovation
Business Model Innovation
Societal Innovation

Multi-disciplinary

Global













Top Solutions for New Intelligence for Smarter Planet

Information Management

- Information on Demand
- Information Agenda
- Information Infrastructure

Predictive Capability

- Business Intelligence
- Business Event Processing
- Analytics Solutions
- Telelogic and Cognos

Engaging the Value Chain

Optimization

- Industry Specific Assets (IA, MRO, Telelogic)
- CRM, SCM and HR Transformation
- Sensor and Actuator
- Information Integration

Business

- Business Optimization Solutions
- Business Process Management
- Smart SOA
- Information On Demand, Information Agenda
- Information Infrastructure SW and Services

Academic Initiative

Related New Intelligence Courseware



- Designing SOA Solutions with the IBM SOA Foundation
- Information Management Basics
- Architecting the Data Warehouse
- Relational Database Design
- Changing Business with Data Insight
- IBM Informix Dynamic Server Administration
- SQL & Database basics
- Teaching Business Process Management with Innov8
- Teaching Business Process Modeling
- Introduction to IBM DB2
- Advanced Data Warehouse Workshop: Multi-Dimensional
- Modeling
- DB2 for z/OS Fundamentals
- DB2 Family Fundamentals
- DB2 SQL Workshop
- Designing SOA Solutions with the IBM SOA Foundation
- Getting Started with SOA
- Implementation Technologies for Service Oriented Designs
- The Value of Service Oriented Architecture
- IBM WebSphere Business Modeler- Process Simulation and

Analysis

•Using IBM WebSphere Business Modele 19 18 18 Sprporation

Global University Programs



I G

Top Solutions for Smart Work for Smarter Planet

Agile Business Model

Industry business solutions and Industry frameworks

ated Smart Work C

- Business Model Innovation services
- SOA strategy services
- Smart SOA INsight series

Connected Customers

- Collaboration software and services
- RFID, sensors, actuators, consulting services
- Web 2.0 products and service
- Consulting services for CRM and SCM
- Collaborative Software Development
- WebSphere Commerce
- Mobility & Contact Center Solutions

Dynamic Business Processes

- Key Agility Indicators
- BPM Suite and consulting services
- WebSphere Business Events
- Component Business Modeling services -- (K/Als)
- Enterprise Architecture products and services

Smart SOA

- Smart SOA and SOA solution services
- Application Infrastructure
- Connectivity and Integration
- SOA Sandbox

Introduction to XML an

Teaching Business Process Modeling





Top Solutions for Dynamic Infrastructure for Smarter Planet

Reduce Cost

- Cloud Computing
- Virtualization
- Energy Efficiency



Improve Service

- Information Infrastructure
- Service Management
- Asset Management
- Security Management
- Business Resiliency
- Express Mid-Market
- **Offerings**
- Strategic Outsourcing

Manage Risk





Finding the Value in Green

- Data Center Assessment and Design Services
- Green IT
- Software for a Greener World

Intelligent Utility Network and MeteringIntelligent Transportation

- Consumer Driven Supply Chain
- Intelligent Oilfields, Manufacturing Productivity
- CSR and SustainabilityCarbon Management
- Reputation Management Services
- Ethical Supply Chain Monitoring



Related Green and Beyond Courseware &

•An Introduction to the Mainframe - z/OS Basics

·IBM's Software for Greener World

•IRM Content Collector Filenet

• Information Agenda for Energy & Utilities

• IBM Tivoli Usage and Accounting Manager, IBM Tivol

Dational Tast Lab Manager Managing

A office Notes Domino 8.5

SmartSOA Sandbox Accelerating

• IBM FileNet Business Process Manager.

•IBM FileNet Content Manager

•Lotus Forms & Lotus Forms Turbo

Telelogic System Architect

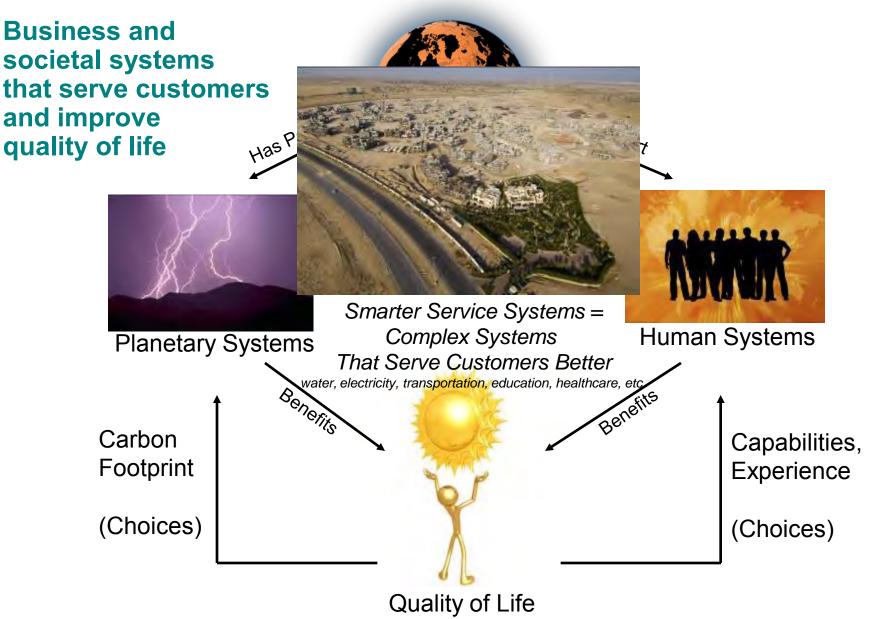
Smart Systems

Societal Shifts and Corporate Social Responsibility

http://www-304.ibm.com/jct01005c/university/scholars/academicinitiative/









What is different about SSME?

Broad Communication Skills and Practical Experiences

Supported by Deep Knowledge in an area of:

Science

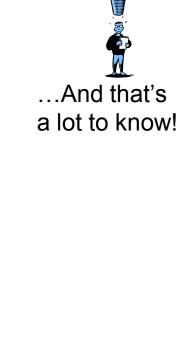
Or Management

Or Engineering

Or Design

of Service Systems







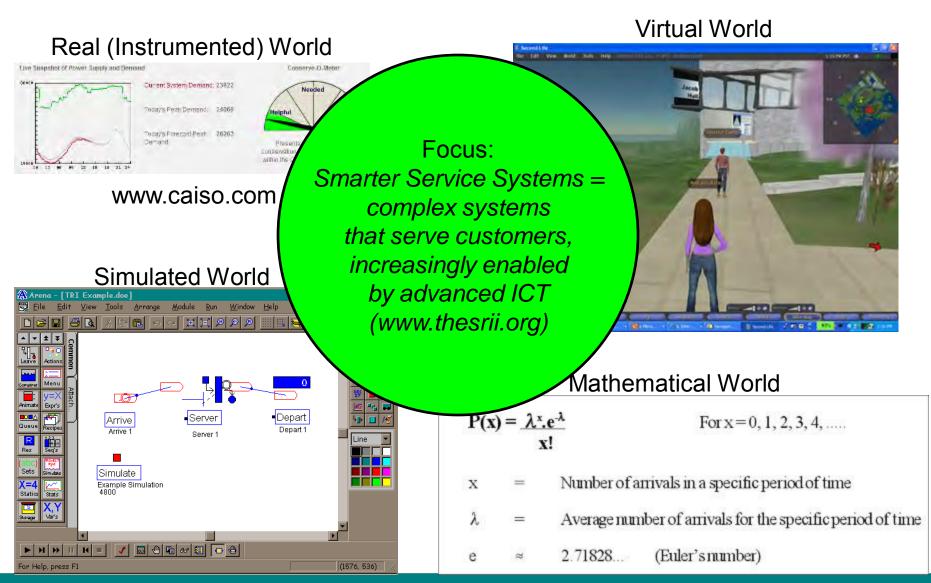








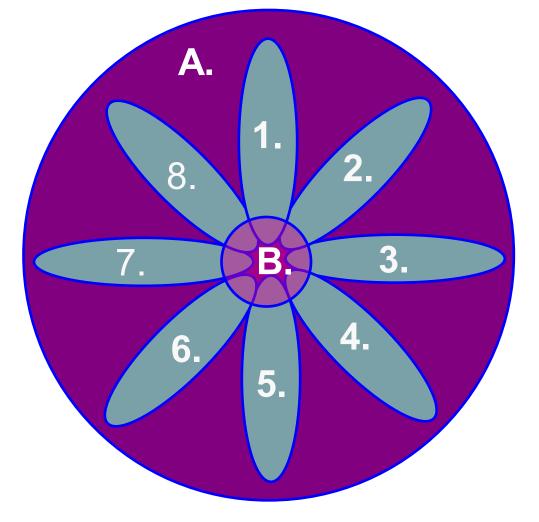
Multiple Approaches to Study Service Systems





Aren't Service Systems just Social Systems? Related, but... Service Systems = Social + Technological + Economic + Legal + ...

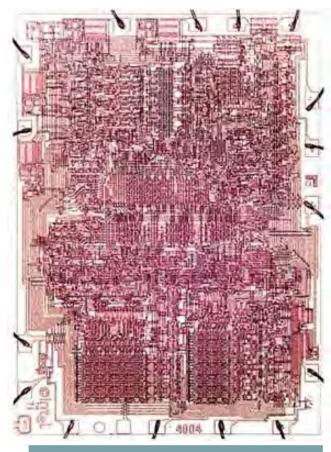
- A. Informal Service Systems
- B. Formal Service Systems
- 1. Social Systems
 - Human Systems/Sociotechnical Systems
 - Human Cultures
- 2. Technological Systems
 - Engineered Systems
 - Designed Systems
- 3. Economics Systems
 - Markets and Organizations
 - Firms or Hierarchies
 - Economic Institutions
 - Gray Markets
- 4. Legal Systems
 - Legislative, Judicial, Executive Separation
 - Norms, Sanctions, Punishments
- 5. Political Systems
 - Governed Systems
 - Value Systems
- 6. Organizational Systems
 - Managed Systems
 - Open Source Communities
 - Virtual Organizations
- 7. Information Systems
 - Linguistic Systems
 - Mathematical Systems
 - Physical Symbol Systems
- 8. Ecological and Geographic Systems
 - Nature's Service and Systems
 - Evolved Spatial Systems



Service systems are dynamic human-centered value-cocreation systems

"The goal of science is to make the wonderful and complex understandable and simple – but not less wonderful." – Herb Simon, The Sciences of the Artificial

Our Vision – A Moore's Law for service system improvements as service system become increasingly enabled by ICT advances



Computational System

More transistors, more powerful Requires investment roadmap



Service System/Network

- 1. People
- 2. Technology
- 3. Shared Information
- 4. Organizations connected by value propositions

More win-win interactions, more value Requires investment roadmap

To Get Started On SSME: A Whitepaper for Multiple Stakeholders

1. Emerging demand

2. Define the domain

3. Vision and gaps

4. Bridge the gaps

5. Call for actions

<u>Service</u> <u>Innovation</u>

Growth in service GDP and jobs

Service quality & productivity

Environmental friendly & sustainable

Urbanisation & aging population

Globalisation & technology drivers

Opportunities for businesses, governments and individuals

<u>Service</u> Systems

Customer-provider interactions that enable value cocreation

Dynamic configurations of resources: people, technologies, organisations and information

Increasing scale, complexity and connectedness of service systems

B2B, B2C, C2C, B2G, G2C, G2G service networks

<u>Service</u> Science

To discover the underlying principles of complex service systems

Systematically create, scale and improve systems

Foundations laid by existing disciplines

Progress in academic studies and practical tools

Gaps in knowledge and skills

Stakeholder Priorities

Education

Skills & Mindset

Research

Knowledge & Tools

Business

Employment & Collaboration

Government

Policies & Investment

The white paper offers a starting point to -

Develop programmes & qualifications

Encourage an interdisciplinary approach

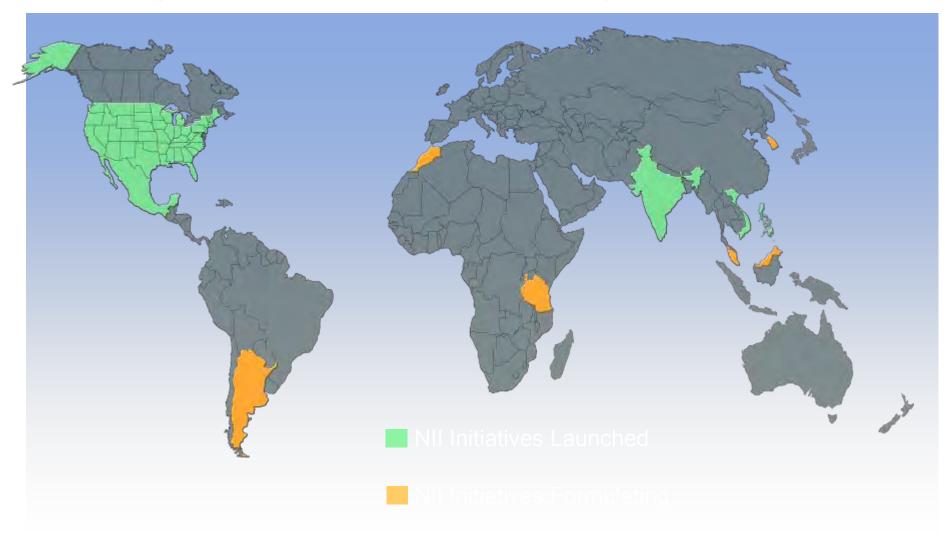
Develop and improve service innovation roadmaps, leading to a doubling of investment in service education and research by 2015

Glossary of definitions, history and outlook of service research, global trends, and ongoing debate

"Succeeding through Service Innovation" Whitepaper: A Framework for Progress (http://www.ifm.eng.cam.ac.uk/ssme/)



Established Innovation Ecosystems *Positioning to Compete in the Global Economy*





US Industry Growth: Projected, 2006-2016

Economic News Release

Table 2. The 10 industries with the largest wage and salary employment growth, 2006-2016 (1)

Table 2. The 10 industries with the largest wage and salary employment growth, 2006-2016 (1) (In thousands)

Industry		yment	Change	
	2006	2016	Number	Percent
Management, scientific, and technical				
consulting services	921	1,639	718	77.9
Employment services	3,657	4,348	692	18.9
General medical and surgical hospitals, public				
and private	4,988	5,679	691	13.9
Elementary and secondary schools, public and				
private	8,346	8,983	638	7.6
Local government, excluding education and				
hospitals	5,594	6,206	612	10.9
Offices of physicians	2,154	2,687	534	24.8
Limited-service eating places	4,019	4,548	529	13.2
Colleges, universities, and professional				
schools, public and private	3,434	3,933	499	14.5
Computer systems design and related services .	1,278	1,768	489	38.3
Home health care services	867	1,348	481	55.4

¹ Data are from the National Employment Matrix.



World's Largest Labor Forces (2005)

■ Source: <u>www.nationmaster.com</u>

Rank	Countries	Amount Date	
#1	China:	776,047,400 2005 😉	
#2	India:	435,035,700 2005 🕑	
#3	United States:	155,462,400 2005 😉	
# 4	Indonesia:	107,214,600 2005 🕑 📉	
#5	Brazil:	91,313,050 2005 😉 🔃	
#6	Russia:	73,229,580 2005 🕑 🔣	
#7	Japan:	66,592,120 2005 🕑 🔣	
#8	Bangladesh:	63,868,780 2005 🕑 🔣	
#9	Pakistan:	56,532,190 2005 🕑 🔣	
# 10	Nigeria:	47,868,360 2005 🕑 🔣	
# 11	<u>Vietnam</u> :	44,041,490 2005 🕑 🔣	
# 12	Mexico:	42,262,110 2005 🕑 🔣	
# 13	Germany:	40,991,820 2005 🖭 🔳	





Service industries: a geographical appraisal

48 Service Industries

Table 3.3 Contribution of services to GDP and labourforce in developing countries, 1960-80

Developing countries	1960		1970		1980	
	GDP^1	LF^2	GDP	LF	GDP	LF
atin America and Caribbean (middle)	48.1	33.6	48.8	38.6	51.0	42.4
atin America and Caribbean (low)	46.5	21.7	47.5	27.1	51.3	30.9
sia (middle)	43.9	19.8	44.4	24.2	45.7	28.1
sia (lower)	32.2	15.5	34.1	19.1	39.8	22.6
dia	39.6	14.6	32.6	17.2	38.1	20.6
rica and Middle East (oil)	23.1	20.0	18.8	25.3	29.6	29.9
frica and Middle East (middle)	37.5	17.9	36.7	21.6	44.4	25.4
frica (low)	32.1	7.3	38.2	9.6	42.4	11.4
hina	_	9.8	_	11.9	22.0	14.1
developing countries	39.1	14.5	39.0	17.7	44.2	21.0

Notes:

Source: Hopkins, 1983, 461-78.

¹ Gross domestic product.

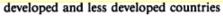
² Proportion of total labour force in service industries which are defined as commerce, transport and communications, public and private services.



Ibid







Country and	Share in total labourforce (%)					
year	Agriculture	Industry	Services			
Great Britain						
1851-61	21.6	56.9	21.5			
1921	7.2	56.9	35.9			
1961	3.7	55.0	41.3			
Change 1851-1961	- 16.0	0.0	+ 16.0			
Netherlands	46.4	20.4	26.2			
1849	45.4	29.4	25.2			
1960	11.0	50.5	38.5			
Change 1849–1960 Sweden	- 34.4	+21.1	+13.3			
1860	64.0	18.8	17.2			
1910	48.3	32.2	19.5			
1960	13.8	52.7	33.5			
Change 1860-1960	-50.2	+ 33.9	+ 16.3			
Japan						
1872	85.8	5.6	8.6			
1920	54.6	25.4	20.0			
1964	27.6	37.4	35.0			
Change 1872-1964	-58.2	+31.8	+ 26.4			
United States						
1839	64.3	16.2	19.5			
1929	19.9	38.8	41.3			
1965	5.7	38.0	56.3			
Change 1839-1965	- 55.9	+21.0	+ 34.9			
India						
1881	74.4	14.6	11.0			
1961	73.5	13.1	13.4			
Change 1881-1961	-2.2	+0.6	+1.6			
Egypt						
1907	71.2	14.1	14.7			
1960	58.3	15.6	26.1			
Change 1907-60	- 12.9	+1.5	+11.4			

Notes: Agriculture = agriculture, forestry, hunting and fishing.

Industry = mining and quarrying, manufacturing, construction, electricity, gas and water, transport and communication.

Services = Trade, banking, insurance, finance and real estate, ownership of dwellings, public administration and defence, and other services.

Kuznets, 1971, extracted from table 38, 250-3.





Ibid

Table 2.3 Labourforce in agriculture, industry and services, 1950-70

Region	Year	Sector(%)	Total (thousands)			
		Agriculture Industry		Services		
World	1950	64.3	16.3	19.3	1,100,150	
	1960	57.7	20.1	22.2	1,297,400	
	1970	51.0	22.9	26.1	1,508,613	
Change, 1950-70 (%)		+8.5	+92.6	+85.1		
More developed	1950	37.6	30.4	32.0	397,436	
regions1	1960	28.1	34.6	37.3	441,798	
_	1970	18.3	37.6	44.1	487,930	
Change, 1950-70 (%)		-40.2	+51.9	+68.9		
Less developed	1950	79.5	8.4	12.2	199,714	
regions ²	1960	72.9	12.7	14.4	855,602	
-	1970	66.6	16.0	17.5	1,020,684	
Change 1950-70 (%)		+21.6	+175.9	+109.3		

Notes:

- 1 More developed regions: Japan; Southern Africa; temperate South America; North America; Eastern Europe, Northern Europe, Southern Europe and Western Europe; Australia and New Zealand; and Soviet Union.
- 2 Less developed regions: China and other East Asia; eastern South Asia; middle South Asia; western South Asia; Eastern, Middle, Northern and Western Africa; Caribbean; Middle America mainland; tropical South America; Melanesia; Polynesia; and Micronesia.

Source: Adapted from International Labour Office 1977, table 3, 40.









Ibid

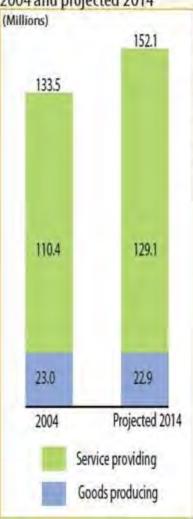
Table 2.4 Labourforce in agriculture, industry and services: continental comparisons, 1970

Continent	Sector (%)	Total (thousands,			
	Agriculture	Industry	Services		
Africa	71.5	11.3	17.2	136,653	
Latin America	40.8	21.8	37.4	89,166	
North America	4.1	34.2	61.7	95,764	
Asia	64.8	17.5	17.8	859,730	
Europe	20.8	40.5	38.8	201,428	
Eastern Europe	34.9	37.8	27.6	53,231	
Western Europe	9.8	44.5	45.7	62,560	
Oceania	23.7	30.4	46.0	8,184	
USSR	25.7	37.7	36.7	117,688	

Source: Kuznets, 1971, table 3, 41-8.



Numeric wage-and-salary employment by industry type, 2004 and projected 2014



Service-providing industries are projected to account for most job growth, generating almost 19 million new jobs between 2004 and 2014. This is due, in part, to increased demand for services and the difficulty of automating service tasks.

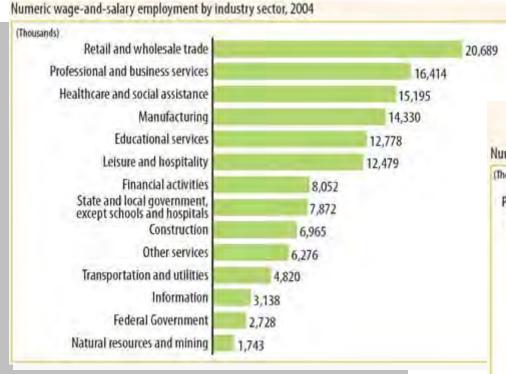
"Service-providing industries are projected to account for most job growth, generating almost 19 million new jobs between 2004 and 2014.

This is due, in part, to increased demand for services and the difficulty of automating service tasks."

US Bureau of Labor Statistics. http://www.bls.gov/opub/ooq/2005/winter/art03.pdf



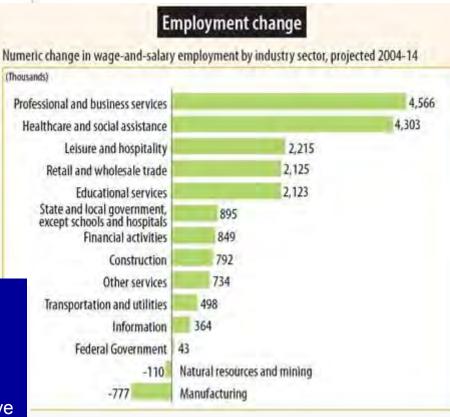




"... accounted for more than 20 million jobs."

"Employment in professional and business services is projected to increase by nearly 4.6 million jobs.

Growth in this sector is led by providers of administrative support services and consulting services."



T @

Service Education, Research, and Innovation

"Our economy is increasingly dependent on services, yet our innovation processes remain oriented to products."

Stefan Thomke from Harvard Business Review, April 2003

"Services dominate economic activity in developed economies, and yet understanding of innovation in this sector remains very limited...... At this early stage, academic research about innovation in services is not well defined."

Henry Chesbrough from Financial Times, October 2004

"Services is an understudied field"

Matthew Realff, Director, NSF SSE Program from NY Times article April 18, 2006
Academia Dissects the Service Sector, but Is It a Science? - Steve Lohr

Services account for more than 80 percent of the U.S. gross domestic product, employ a large and growing share of the science and engineering workforce, and are the primary users of information technology. ... [The] academic research enterprise has not focused on or been organized to meet the needs of service businesses. Major challenges to services industries that could be taken up by universities include: (1) the adaptation and application of systems and industrial engineering concepts, methodologies, and qualitycontrol processes to service functions and businesses; (2) the integration of technological research and social science, management, and policy research; and the (3) the education and training of engineering and science graduates prepared to deal with management, policy, and social issues."

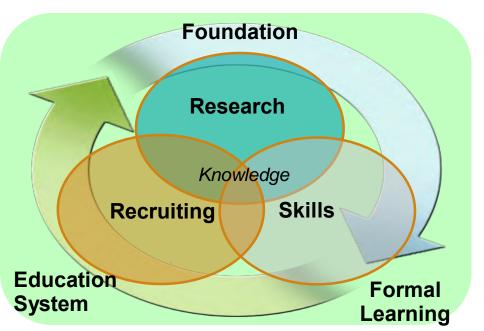
National Academy of Engineering (2003). "The Impact of Academic Research on Industrial Performance"

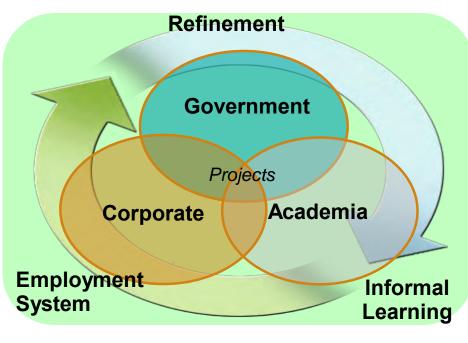


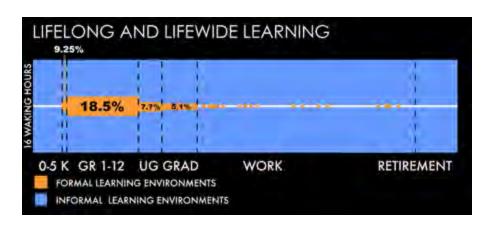




Two Dominant Worlds of Learning









Outline

- Hardest jobs to fill in America Engineers
- Smarter Planet and accelerating change
- Importance of being adaptable
- Drivers of change
 - Information technology progress
 - Service-based economy progress
- National Innovation Initiative
 - Innovation defined
 - Talent, investment, infrastructure
- Learning is also changing
 - Formal and informal learning
- Lifelong learning = entities change
 - Four types of entities (individuals, enterprises, cities/regions, nations)
 - Three types of change (run-transform-innovate)
- Bottom line
 - Engineering work as a series of service projects for customers
 - Requires lifelong learning approach to compete